

Aarti Singh

From: Aarti Singh
Sent: 14 November 2024 17:31
To: Sujay Kanjilal
Cc: Priyanka; Vikas Gupta
Subject: EU -Petroleum And Natural Gas Regulatory Board GEMC-511687768972052
Attachments: GEMC-511687768972052-12112024 (3).pdf

Dear Sujay Sir,

During my discussions with the customer regarding the BOM and Terms & Conditions for the tender, the Office 365 E3 with Teams SKU was available. However, this SKU was later discontinued by the OEM. I suggested to the customer that we proceed with the same specifications, as obtaining approval for a revised BOM would take an additional month, according to the customer. We proposed meeting their requirements using two different SKUs, which would also provide us with a commercial benefit as detailed below.

Please help me with approval for license delivery for enclosed GeM Contract.

Office 365 E3 @18384 + GST 18%

Office 365 E3 (no Teams)	16560
Microsoft Teams Essentials	1104
Total	17664

Regards,

Aarti Singh | Corporate Account Manager

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